

# MICHELE BLANCO

Senior Account Director at Norman-Spencer

**I'll care for all of your  
Insurance needs.**

**Give me a shout!**

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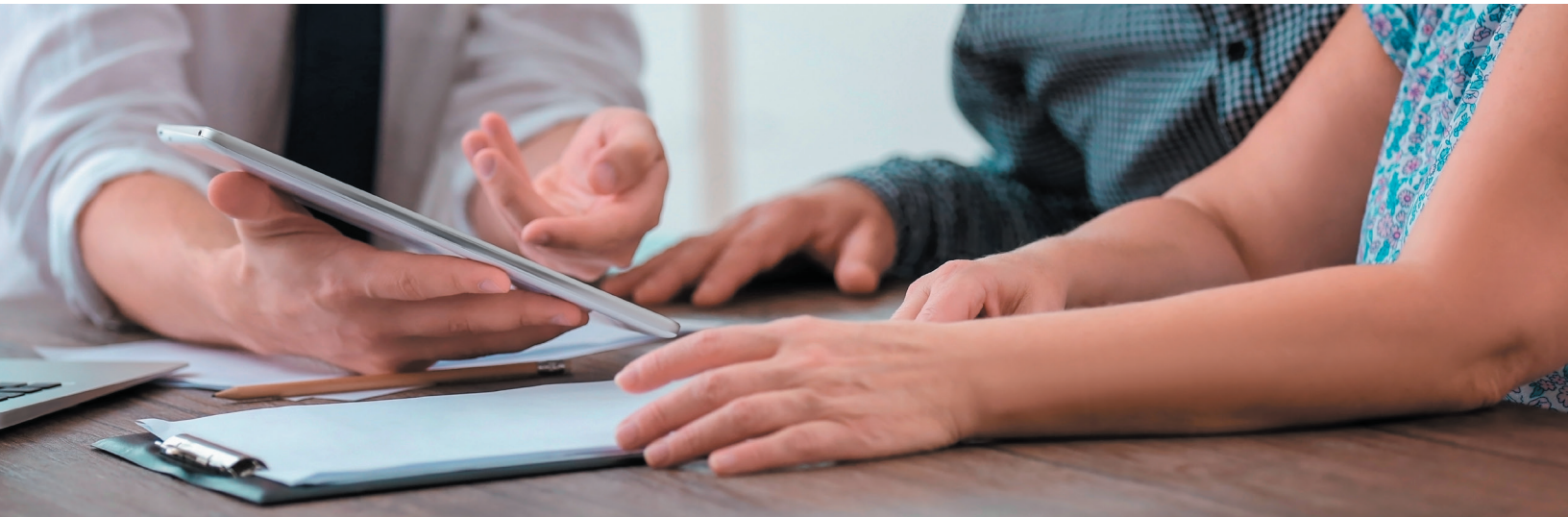
## WHO IS MICHELE?

Michele has been working as an Insurance Agent, supporting the Title Agent, Lawyers and RealEstate Industry since 1996. The support started minimally, with just the state required suretybonds, but she quickly realized that Title Agents needed more than just a bond. Sheindependently developed a program offering of all insurances needed to fully protect theseBusinesses.

During this time, she has become an expert for this industry. Michele attends Title industryspecific seminars and education events, to keep abreast of constant changing environment.This allows her to provide the information and answers to Land Title Association Members.Michele supports and stays up to date with Best Practices and how they affect the title agent.

Michele can help with all lines of insurance and bonds. She is an active member of the VLTA,MLTA and DCLTA.





## TITLE AGENTS E&O PROGRAM

We understand title. Norman-Spencer offers tailored coverage to errors & omissions insurance, crime insurance, cyber insurance and statutory surety bonds for title classes nationwide. Take a look at our coverage highlights and eligible exposers below.

### COVERAGE HIGHLIGHTS

- **Errors & Omissions** - Limits as needed
- **Surety bonds** - All states & flexible rates
- **Cyber Liability** - Coverage in the event of a data breach or extortion
- **Fidelity/Crime** - Employee Dishonesty, Forgery, Wire Fraud, Computer Crime, Fraud Induced Transfer or Social Engineering

### OUR FIELD EXPERTISE

Backed by over 20 years of experience with title agents, abstractors, lawyers and real estate agents, Michele will be the best person to help get you started with our programs.

### TYPES OF BUSINESS

- Mediation Deductible Credit
- Title Insurance Agent
- Title Abstractor, Title Searcher
- Escrow Agent
- Closing Agent
- Settlement Agent
- Notary Public
- Public Records
- Searcher (including UCC Searches),
- Corporate Document Searcher
- Flood Zone Certifications
- Witness Closer, Mobile Closer or Signing Agent

*All States except WV, HI, AK, LA*